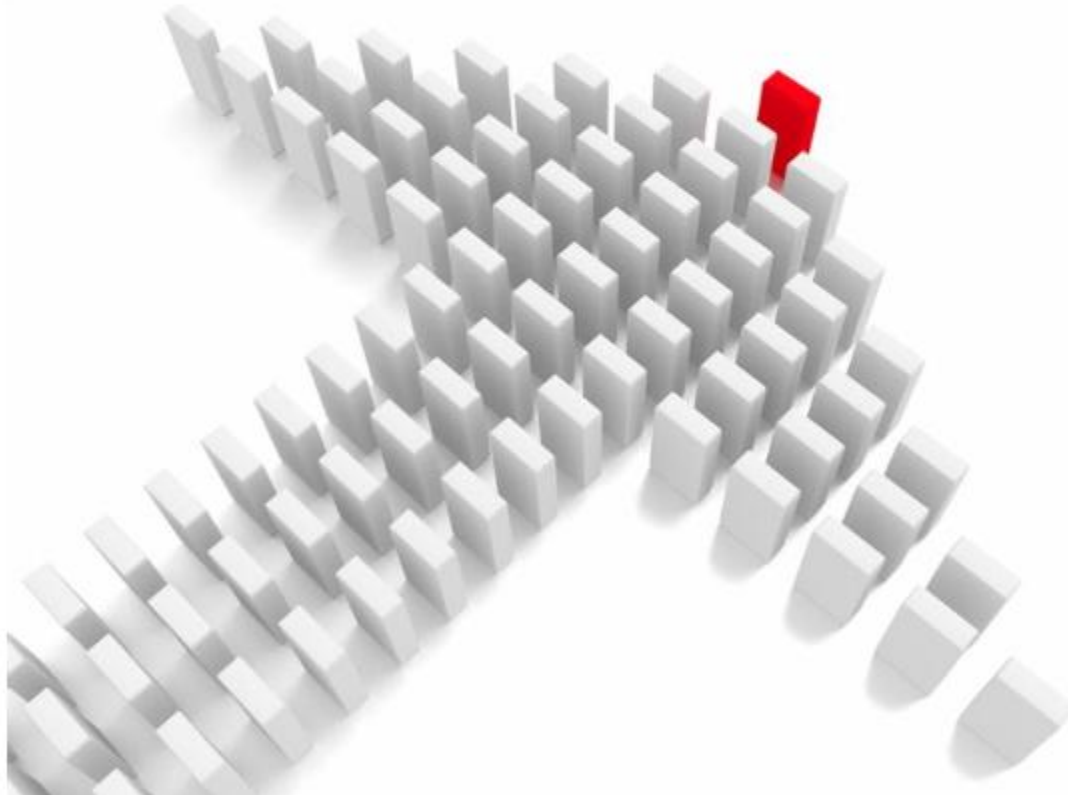




**WHAT DOES LEADERSHIP LOOK LIKE?**



***Do you aspire to a volunteer leadership role at KAAR  
or perhaps at the state level?***

**Maybe you are already on a leadership path and wondering what steps to take next.**

If so, please read on. You may be among the select few chosen to participate in LeadershipKAAR.

**LeadershipKAAR IS RIGOROUS, PRACTICAL, FUN, AND UNLIKE ANYTHING YOU HAVE EVER DONE ...**

**Because it's been designed specifically for KAAR members who wish to:**

- Learn leadership traits and qualities and how to incorporate them into their lives.
- Discover valuable insights regarding national, regional, and local issues and trends that affect the real estate industry.
- Better understand the people and communities we serve and how the real estate industry impacts them at every level.

Designed after the nation's most prestigious industry leadership programs, LeadershipKAAR offers candidates the opportunity to embark on a journey consisting of a series of five one-day seminars, each focused on a relevant topic. We will convene at some of the area's most beautiful and compelling locations for these offsite seminars, which will be dynamic, inspiring, and a lot of fun! Each will feature top-notch lecturers and riveting material, including NAR's LEADERSHIP 100-300 courses.

## **Leadership KAAR SESSIONS:**

### **Introduction Luncheon - March 6**

*Featuring a prominent guest speaker*

### **Know Thyself - March 8**

Identify leadership traits within yourself and learn to identify areas of strength, skills, and influence:  
DISC (The Work of Leaders), Life Balance for Leaders.

**INSTRUCTOR: *Monica Neubauer***

### **What is Leadership? Traits of Effective Leadership - April 13**

***NAR's prestigious REALTOR Leadership Program (RLP)*** Volunteer leaders learn to increase institutional knowledge and strengthen leadership skills. **Leadership 100:** Path to Leadership; **Leadership 200:** Becoming a Leader; **Leadership 300:** Enhancing Leadership Skills

**INSTRUCTOR: *Bruce Ayt***

### **The Art of Leadership Communication - May 23**

Addresses fiduciary duties, conflicts of interest, Robert's Rules, public speaking, etc.

**INSTRUCTOR: *Adorna Carroll***

### **Community Involvement & Government Affairs - September 19**

Discover the impact of leadership on communities, the economy, education, quality of life, housing, and more.

**INSTRUCTORS: *KAAR GAD Jennifer Roche and a panel of local community leaders and legislators***

### **KAAR 101 - October 5**

Learn about your association's history, bylaws, governance structure, policies, committees, professional standards, and its relationship to TAR and NAR.

**INSTRUCTORS: *KAAR CEO Lyle Irish, TAR leadership, and a panel of past KAAR presidents/officers***

### **GRADUATION DINNER - October 19**

**\*\*\* PLEASE NOTE: Attendance at ALL five sessions is required. \*\*\***



# LEADERSHIPKAAR



## HOW DO I APPLY?

- Complete the application form (click the link below to download).
- Submit it to your principal or managing broker.
- Your broker will choose those applications he/she feels qualify and will submit them to KAAR.
- KAAR'S Leadership Selection Committee will carefully review the submissions and select no more than 15 to participate in this prestigious program.

*Participants are personally responsible for the \$295 participation fee, which includes the following:*

Introduction lunch  
Five full-day sessions, including lunch  
All course materials  
Graduation dinner with KAAR Directors

**[DOWNLOAD THE LEADERSHIPKAAR APPLICATION HERE.](#)**

**APPLICATIONS MUST BE RETURNED TO KAAR BY COB FEBRUARY 21.**

Brokers, please send your completed submissions to KAAR CEO Lyle Irish - [lyle@kaarmls.com](mailto:lyle@kaarmls.com)

### **Selection Process:**

*Following broker's submission of applications, participants will be selected by a committee comprised of the KAAR leadership team and two past KAAR presidents. Participants will be selected based on the quality of the applications, gender, geography, specialty, broker's letter of recommendation, applicant's written statement, local association and community involvement, etc. (No more than two participants per firm.)*