

Knoxville, Tennessee
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We are a community
of real estate
professionals creating
business opportunities,
developing skills for the
future and achieving
our individual potential
for success.

Our Vision:

The Women's Council
of REALTORS® will
be the premier
organization for
individual achievement.

**Where It All Comes
Together...**

**Local Chapters...
...National Strength**

**Networking and
Referrals...**

**Professional and
Personal Development**

**Discover The WCR
Difference!**

A message from your President...

*"It's summertime, and the livin' is easy"...*so the song goes...but our chapter has been busier than ever, and we have a lot of great things happening in August. Thanks to all of the volunteers who made our first membership luncheon at Gettysvue Golf and Country Club such a success as our chapter celebrated its 50th birthday! As past presidents were honored and asked to lead the entire group in singing "Happy Birthday", past president Louise Mixon (Coldwell Banker Wallace and Wallace-Oak Ridge) lead the singing and gave the inspiration. Chapter past president and current State Governor Laurel Grandle (Exit Realty) gave a presentation on "Protocol and Keeping a Meeting on Target". We've got a good thing going, so let's keep making it happen!

"Get on your feet...Get up and make it happen!"

Joyce Nussbaum
2006 President

**WCR is where it all comes together.
Become part of an award winning organization
of real estate professionals today!**



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Announcements:

At the end of June, our chapter continued to enjoy fun meetings with strong attendance due to great speakers (and probably good food, too!). Our May 1st golf tournament was a success, and plans are coming together for an August 17th evening Fashion Show/Dinner Dance at The Foundry. Co-Chairs Anita Russell and Mary Ann Page have their committee working on the fast track with tickets now available in addition to model sponsorships available with clothes furnished by Dillard's department store.

Ways and Means chair, Sally Lewis, has the PMN class "The Business of Your Business" scheduled for Friday, August 18th at the KAAR Board of Realtors® training room from 8 a.m. to 5 p.m. Cost is \$125 and includes a continental breakfast sponsored by Valerie Privett, Privett Insurance, and wine and cheese reception (immediately following the class) sponsored by Cristall Mount, Tennessee Trust Title. 8 hours C.E. credit has been established!

For more information on our meetings, programs, Fashion Show and PMN class, click on our [WCR tab](#) on the Knoxville Association of Realtors® website @ www.kaarmls.com.

WCR StateGovernor, Laurel Grandle, speaks at our August membership meeting on the topic: "Protocol...Keeping Your Meeting on Target".

At our September meeting, the 2007 slate of officers will be presented, and Tamera Chaney of AllPro Claims will speak on "Organizing for Business Success".

Our October speaker, Bear Stephenson, will address "Dealing with Difficult Clients", and we will elect officers. 2007 Officers will be installed at our November meeting.

December 14th is the date to remember...It's our annual Holiday Open House. Mark your calendar!

