

Knoxville, Tennessee
April 13th, 2006
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We are a community of real estate professionals creating business opportunities, developing skills for the future and achieving our individual potential for success.

Our Vision:

The Women's Council of REALTORS® will be the premier organization for individual achievement.

Where It All Comes
Together...

Local Chapters...
...National Strength

Networking and
Referrals...

Professional and
Personal Development

Discover The WCR
Difference!

A message from your President...

A very special "Thank You!" to our members who made last month's meeting so successful. **Roma Edmonds** (Sands Realty), your 2006 President elect, scheduled **Bill Stewart, TREC Auditor** to address the topic "**AUDITS and 2006 Contract Changes... Is Your Office Audit-Proof?**" Bill's presentation proved to be both informative and entertaining for what may have been a record crowd. **Jamie Russell**, Executive Choice Real Estate, gave our inspiration and lead the Pledge of Allegiance, and **Sheila Washam**, Coldwell Banker Wallace and Wallace, sang "The Star Spangled Banner" to open our March meeting. **Janette Burgin**, Sales Manager and Senior Loan Officer for American Home Mortgage, gave her presentation (and gave away numerous door prizes!) as our **March Spotlight Sponsor**. Thanks, too, to our **hospitality committee volunteers** for taking care of our room arrangements before and after the meeting in addition to introducing our guests. "Thanks!" to **Communications Chair, Carol Jones** (AmSouth Mortgage Banking) for taking care of luncheon reservations and to our wonderful **caterer, Pamela Asher** (Coldwell Banker Wallace and Wallace) for our terrific food!

If you're part of a real estate team or part of an office/affiliate management team...or if you're considering working with a committee, a partner, a team, or want to hold a leadership position at some point in your career, you won't want to miss hearing **Bob Lash**, our **April 13th speaker** from the **University of Tennessee**, address issues pertaining to the "**Differences Between Leadership and Management**".

Plans for our **annual WCR Golf Tournament** are underway, and teams are now turning in reservations to our golf tournament chairman, **Mike Grebe (Weichert-REALTORS®-Meese Agency)**. If you'd like to be one of our tournament golfers or sponsors or committee members, contact Mike! What a fun way to get to know other realtors and affiliates...**play golf at Gettysvue...and network! Put May 1st on your calendar, and come play golf with us!**

Come join us. Get involved. You'll be glad you did. See you at the April 13th meeting!

"Get on your feet...Get up and make it happen!"

Joyce Nussbaum, 2006 President



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Announcements:

Proposed Bylaws Change---At our April Membership Meeting, a proposed change to our local chapter Bylaws will be presented. The change, or addition, to our Bylaws is to allow for electronic Governing Board voting. If there are no proposed modifications when presented at the April meeting, notice will be given to allow for voting at next month's membership meeting in May.

Our WCR chapter will invite the Tennessee CRS chapter to join us for our May general membership meeting/luncheon. At our joint meeting, John Griess, Holrob Commercial Properties, will be our speaker on "NAR Changes and Updates". (Note: This is a change in our 2006 Speaker Schedule.) Plan to attend our May meeting to find out what's going on at the national level in the world of real estate!

Plan to attend this year's Realtors® Trade Expo at the Knoxville Expo Center at 5441 Clinton Highway, Knoxville, on April 19th! More information on KAAR's website!....Check it out!

If you plan to attend NAR and WCR's national conference in Washington, DC in mid-May and still need a room, please call Joyce Nussbaum or Roma Edmonds.

April is our chapter's Affiliate Appreciation Month. Don't forget to support our affiliate members. We encourage our members to do business together...*It just works!*

Special "Thanks!" to our Vice-president of Membership, Renee Honeycutt (ERA Top Producers), for taking care of our membership responsibilities. Our membership is over the one hundred mark and is still growing! Don't forget our New Member Orientation Thursday, April 13th, at 11:00 a.m. (just prior to our April Membership Meeting/Luncheon) at the KAAR Training Room. This orientation is open to any member who would like to know more about our Knoxville WCR Chapter. Come find out how to become more involved, have more fun, and how to benefit from your WCR membership.

*WCR is where it all comes together.
Become part of an award winning organization
of real estate professionals today!*

