

January 12, 2006
Volume 2, Issue 1

Our Mission:

We are a community of real estate professionals creating business opportunities, developing skills for the future and achieving our individual potential for success.

Our Vision:

The Women's Council of REALTORS® will be the premier organization for individual achievement.

Where It All Comes Together...

Local Chapters...
...National Strength

Networking and Referrals...

Professional and Personal Development

Discover The WCR Difference!

A message from your President.....

Many members are hard at work planning an awesome year for our chapter. Each member in this special organization plays an important role in making our chapter a success, and I strongly encourage each of you to get involved. When you join the Knoxville Chapter of the Women's Council of REALTORS®, you also join the state and national chapters of this powerful organization of real estate professionals.

I look forward to seeing you at our January membership meeting where we will introduce our new **Spotlight Sponsors** program and our new **Business Resource Center**. Members who pay their 2006 dues by January 31st will be in our new **2006 Membership Directory** to be made available in February. Don't miss out on the opportunities for networking and referrals...even at the local level! Come find out about advertising opportunities in the new local chapter directory.

If you have paid your dues, you should have already received an evite for the Thursday, January 12th membership meeting/luncheon at the Knoxville Association of REALTORS® building on Weisgarber. Doors open at 11:30.....Cost with a reservation is \$12.....Cost without a reservation is \$16. **Call Carol Jones @ 865-803-3133 by noon on Tuesday to make a reservation if you did not get the evite.**

Come join us! Get involved! You'll be glad you did!

See you at the January 12th meeting!
Joyce Nussbaum, 2006 President

Thursday, January 12th Speaker:

Mr. Dave Hill---Chief Operating Officer, Office of Mayor Bill Haslam
Topic of Interest---" *The South Knoxville Waterfront Development Project and other Redevelopment Opportunities...from Feasibility Studies to What's Happening Now!*"

New Business Resource Center available at the January meeting. REALTOR® and National Affiliate members may bring informational and/or promotional materials displayed in a stand or small container to display on tables at our Business Resource Center area! Display materials are to be picked up at the end of each meeting. What a perfect way to display new listings!



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**Knoxville Chapter Women's Council of REALTORS®
2006 Membership Meeting Calendar**

January 12	May 11	September 14
February 9	June 8	October 12
March 9	July 13	November 2
April 13	August 10	December 14

**1st Quarter 2006 Speakers Announced
(1st Quarter Luncheon Meetings to be held at the KAAR Board)**

January 12th--- *The South Knoxville Waterfront Development Project and other Redevelopment Opportunities.....from Feasibility Studies to What's Happening Now!*

Speaker: Mr. Dave Hill, Chief Operating Officer
for the office of Mayor Bill Haslam

February 9th--- *The ABC's of Networking* Speaker: Raeus Cannon

March 9th--- *Here Comes the Auditor!.....Is Your Office Audit-Proof?*

Speaker: Mr. Bill Stewart, Senior State Auditor for the
Tennessee Real Estate Commission

Special "Thanks!" to the following officers and standing committee chairs who will serve as your **Governing Board** members for 2006: **Joyce Nussbaum, Roma Edmonds, Renee Honeycutt, Lisa Noll, Valerie Privett, Amanda Stone, Cristall Mount, Richard Jones-Bylaws Chair, and Sally Lewis-Ways and Means Chair.**

Special "Thanks!" to **B.J. Swinehart** for serving as our chapter's 2006 Parliamentarian.

Special "Thanks!" to our special committee chairs and fundraising co-chairs for 2006:

Communications Chair: **Carol Jones, AmSouth Mortgage Banking**

Hospitality Chair: **Anita Russell, Realty III**

Golf Tournament Co-chairs:

Mike Grebe, Weichert Realtors-Meese Agency

Valerie Privett, Privett Insurance

Fashion Show Co-chairs:

Anita Russell, Realty III

Maryann Paige, First American Home Warranties

Holiday Open House Co-chairs:

Cristall Mount, Tennessee Trust Title

Lynn Harper, Arrow Exterminators

If you would like to get to know WCR members better and have fun doing it, please feel free to contact any of the above members and let them know you'd like to help. We need your help to make this year a success!

Many "Thanks" to those making this year's *Holiday Open House* a success!

Wow... What *teamwork!* Special "Thanks" to this year's co-chairs **Roma Edmonds** and **Carol Jones** for an outstanding job pulling it all together with the help of many committee members and volunteers, table sponsors, auction item and door prize donors, and so many of our members who provided food. Thanks, too, to **Valerie Privett** for her sponsorship of the Webb High School Madigral Singers and to our awesome auctioneer, **Bear Stephenson**. Thanks to **Henig Furs** for bringing items for a special shopping opportunity.

Thanks to our Table Sponsors:

Valerie Privett, Privett Insurance
Dana Shelton
Carol Jones, Amsouth Bank
Janette Burgin, Waterfield Financial
Leila Blair, Smokey Mountain Mortgage
Bentley's Home Inspections
Lynn Harper, Arrow Exterminators
Homeflyers
Joy Bell, First Tennessee Home Loans
Blaine Stewart, Stewart Home Inspections
Maryann Page, First American Home Buyers
Protection Corporation
Iva Massey, East Tennessee Title
Professionals

Linda Reitz, Summit Title
Marti Gaylor, Amsouth Bank
Deborah Stroud, Countrywide Home Loans
Vana Demarinis, TN Bank (2 tables!)
Karen Hasenauer, Showhomes of America
Cristall Mount, Tennessee Trust Title
Linda Meese, Weichert Realtors-Meese Agency
Shelly Rhein, Argent Mortgage
Suzette Byrd, Volunteer State Title
Anita Russell, Realty III
Racia Futrell, Executive Choice Real Estate

The Women's Council of REALTORS® 2006 Membership Drive is in full swing! National realtor and national affiliate membership renewal notices have been mailed from WCR's national office in Chicago. If you have not received your renewal notice for 2006, please make sure the national office has your current information for correct mailing of renewal notices. The following words are from Gail Hartnett, 2006 National President:

"The real estate market is more complex, more challenging and more competitive. That's why it's more important than ever to have WCR as your career partner in 2006.

Continue to profit from longstanding benefits like our speakers and programs that expand your business opportunities, and develop your skills and talents; and our huge referral network, which annually nets over \$100 million in commissions for our members. WCR members earn more, learn more and achieve more.

Whether you are looking for more business, more professional satisfaction, or more interaction with the people who make a difference, WCR is *where it all comes together.*"

Contact information for our national office:

430 N. Michigan Ave.
Chicago, IL 60611
(800) 245-8512
Fax: (312) 329-3290
Email: wcr@wcr.org

2006 Local Affililate Dues are due and payable to:

WCR
c/o Renee Honeycutt
ERA Top Producers, Inc.
509 N. Cedar Bluff Rd.
Knoxville, TN. 37923

Save the following dates...Mark Your Calendars!

January 11, 2006
KAAR Membership Luncheon
Knoxville Marriot
11:30 AM

May 15-20, 2006
WCR/NAR Mid-Year Meetings
Washington, DC
Capitol Hilton

November 7-12, 2006
WCR/NAR Fall Convention
New Orleans, LA

March 13-15, 2006
TAR Spring Conference
Franklin, TN
Cool Springs Marriot

July 14-16, 2006
WCR Tri-Regional
Myrtle Beach, SC

December 7, 2006
TAR Leadership Conference
Franklin, TN
Embassy Suites Franklin

May 1, 2006
WCR Golf Tournament
Gettysvuw Country Club

October 4-7, 2006
TAR Fall Convention
San Antonio, TX

December 14, 2006
Holiday Open House
Location TBD

***Guest Policy:** We welcome guests. However, after two visits, we ask that you become a dues paying member and join us. For membership questions, please contact Renee Honeycutt, Vice President of Membership @ ERA Top Producers (865-691-5348).

***Effective with the February meeting, luncheon reservations will be \$13.00.** Members who make reservations and do not show up at the meeting will be billed the \$13.00. (Our chapter has to pay the caterer.) Thanks for your cooperation!

*Our **2006 Membership Directory Committee** will be collecting business cards and \$25 to place business card ads for current dues paying members in our new local chapter directory. **Full page ads will be offered *only* to our 2006 Spotlight Sponsors.**

***Opportunity for National Affiliate members:** Our **National Affiliate members** have an opportunity to be one of our ten **2006 Spotlight Sponsors**. Enjoy a **free full page ad** in our 2006 Membership Directory. Enjoy **VIP treatment** as a **2006 Spotlight Sponsor**. Each month, February through November, one **Spotlight Sponsor** will be prominently featured in that month's newsletter and announced as that month's **Spotlight Sponsor** with the opportunity to display and distribute promotional pieces on the luncheon tables in addition to a 5-10 minute opportunity to speak to our membership to promote *your* business. Our **2006 Spotlight Sponsors** will be featured on our **Spotlight Sponsor** board at meetings and WCR events and will be featured in our newsletters, our membership directory, and on our new *Affiliate Referral Rosters*. *Only ten "spots" available....call Joyce Nussbaum @ 865-693-1111 to get a registration form.*

New for 2006:** Our new ***Affiliate Referral Roster will be available in one of the stands on our **Business Resource Center** tables beginning in January. 2006 dues paying affiliates (National and Local Affiliates) will have their contact information printed on our roster and available at our Business Resource Center tables. The ***Affiliate Referral Roster*** will be updated for distribution at each of our monthly meetings.

WCR is *where it all comes together*. Join today and become part of an award winning organization of real estate professionals!

